

#OneDECA Call Minutes | November 11, 2018

### Category: Leadership Development

- Mentorship
  - Encouraging the future generation of DECA leaders to run for office and make an impact in the organization. Identify talent and passion in others and help guide and support them.
  - It's a two-way street. Inspiring others and being inspired along the way.
  - Make contact with middle schoolers to get them excited about their future in DECA and make the high school transition easier.
  - New Mexico DECA had a "Chapter Officer Retreat" to discover different leadership roles and the importance of teamwork.
  - Mentor and advise new chapters.
  - Identify underclassmen and welcome them into the DECA family.
  - Younger people want to feel wanted, they want purpose, so go out and tell potential new members or candidates that they are wanted, and they would have a purpose for doing something.
- Team Management
  - Allow your team to test out new ideas.
  - Trust your team and give them the tools to elevate them and thrive.
  - Build leaders and relationships by investing confidence in those you work with.
  - Bond with your team and grow together as leaders.
  - Taking a break from work can be a very beneficial for a team to become closer knit and to have healthy relationships.
- Networking is crucial to leadership
  - Talking with people and gaining different perspectives
  - When running for an office, it is CRUCIAL to talk to those that you are trying to influence in the elected position and gain their ideas, preferences, dislikes so that you can not only be an ideal candidate, but also make their voice heard and make these changes for the betterment of the organization.
  - Connecting with those across the DECA community on social media and at regional conferences.
  - Have discussions about DECA and how the DECA experience can be expanded upon.
  - Learn from others and how they do DECA.
  - Being put in positions that force you to get outside of your comfort zone
- Association programs for Chapter Officers
  - DECA Olympics and laser tag as fun networking events to develop camaraderie and relationships between chapters.
  - Leadership training Academy for chapters and their officers to exchange ideas and learn more about DECA.

**Category: Competition Resources/Training**

- Chapter preparation
  - Business members and alumni conduct mock competitions.
  - Utilizing time in class (ex. marketing) to have fellow members critique each other.
  - Connect with marketing college students to work with local chapters and seek advice.
  - Find mentors in the business community.
  - Group practice tests.
  - Half the battle of conquering the DECA test is understanding the format and how the questions are asked.
  - Working on just the introduction of Role-Plays.
  - Creating chapter roleplay workshops where veteran members mentor new members.
  - Cluster Quizzes offered to members. Our chapter received a lot of questions asking if we could put out something that allowed them to know what they should be competing in. In the previous years, they've competed in events that wasn't really right for them - after the quizzes they were definitely more confident in terms of the roleplays and testing after looking at examples.
  
- Association Resources for Chapters
  - Nevada DECA has a program called the Recipe for Success ingredients. Which provides tips for how to roleplay.
  - Testing Excellence Program - monthly competitions for testing where the highest score gets a gift card.
  - Hosting mock competitions spread across the association to connect members and prepare them for competition.
  - Hosting video calls and assigning homework for yearlong competition prep. Assigning an officer to conduct the calls.
  - Offer specific topics chapters would like state officers to cover during chapter visit. Competition resources has been huge in demand this month especially with the pretzel incentive (DECA month!), and we've been trying to push out as much information in terms of that as possible.
  
- Virtual Business Challenge
  - Promote VBC as an alternative method to ICDC.
  - Rewarding opportunities to gain an ICDC spot before an association conference.
  - Hosting workshops and training sessions for VBC as a chapter.

**Call Participants**

First Name	Last Name	Association	Chapter
Catie	Daniel	Alabama	Holtville HS
Kendall	Buck	Arizona	Gilbert HS
Aditi	Galande	Arizona	Mountain Ridge HS
Mackenzie	Hanson	Arizona	Arizona College Preparatory
Freya	Abraham	Arizona	Maricopa HS
Mathews	Williams	Arizona	Centennial HS
Tabor	Shores	Arkansas	Alma HS
Michelle	Wells	Arkansas	Alma HS
Seth	Cole	Arkansas	Alma HS
Elissa	Williams	Arkansas	Alma HS
Joanna	Zhao	California	Martin Luther King HS
Gavin	Zhang	California	Martin Luther King HS
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Matthew	Bahre	Connecticut	Francis T. Maloney HS
Jayden	Regisford	Connecticut	Tolland HS
Molly	Rusgrove	Connecticut	Newington HS
Ryan	Rodriguez	Florida	West Broward HS
Jarell	Lyttle	Florida	South Plantation HS
Joshua	White	Georgia	Camden County HS
AnnMarie	Brumley	Louisiana	The Church Academy
Joe	Maselli	Massachusetts	Wilmington HS
Maura	Sullivan	Massachusetts	Wilmington HS
Karizma	Melendez	Michigan	Taylor HS
Tia	Rose	Missouri	Troy Buchanan HS
Thatcher	Sunday	Minnesota	Two Harbors HS
Morgan	Heath-Powers	Nevada	Davidson Academy
Nicole	Lee	Nevada	West Career and Technical Academy
Josef	Iqbal	New York	Orchard Park HS
Henry	Hoang	New Mexico	Manzano HS
Luke	Hines	North Carolina	Hopewell HS
Ramkishore	Annachi	North Carolina	Cuthbertson HS
Aditya	Bhatia	North Carolina	Green Hope HS
Sebastian	Davis	North Carolina	Green Hope HS

Allison	Juzaitis	North Carolina	Holly Springs HS
Cameron	Merrill	North Carolina	Charles B. Aycock
Olivia	Martin	North Carolina	Hopewell HS
Joshua	Auten	Ohio	Pickerington HS
Nikhil	Namburi	Oregon	Blanchet Catholic HS
Garrett	Elkins	South Carolina	Strom Thurmond HS
Bailee	Kauffman	Tennessee	Oakland HS
Gabrielle	Rochelle	Tennessee	John Overton HS
Markes	Holmes-Yarbrough	Tennessee	John Overton HS
Shelby	Kennedy	Texas	Atlanta HS
Dhruv	Gomber	Texas	Clements HS
Sikyra	Castle	Texas	New Tech HS
Alexander	Haag	Vermont	Northwest Technical Center
Daniel	DiBari	Virginia	Broad Run HS